



January 27, 2010

**COUNTY OF LETHBRIDGE
TENDER**

The County of Lethbridge is interested in obtaining Tenders pricing for the following:

New 4X4 3/4 Ton Long Box Pickup(s) as per Specifications

Bids must be in accordance with the County of Lethbridge specifications and will not be accepted unless submitted on County of Lethbridge Bid forms. Companies are welcome to photocopy the Specification pages and Bid Form if they would like to submit more than one model type.

Total figures quoted must reflect the total cost, in Canadian Funds, to the County of Lethbridge including all items F.O.B. County of Lethbridge Picture Butte Yard. G.S.T. must be listed separately but must be included in Total Bid Price.

The County of Lethbridge reserves the right to award this Tender as a whole or in part, i.e.; if we are requesting four units, therefore, we could award one to one company, two to another, etc.

The lowest of any Tender/Quotation/Proposal need not be accepted by the County of Lethbridge. The County shall have the right to evaluate competing bids in accordance with its own criteria for evaluation applied to the specific item or work being tendered, whether or not such criteria has been expressly related to the Tenderers. The County of Lethbridge reserves the right to award the Tender which it deems to be in the best interests of the County.

The County of Lethbridge will normally award contracts to the lowest competent Bidder meeting the required specifications. However, the County retains the right to reject any or all Tenders/ Quotations/Proposals and to take into consideration past performance of bidders on similar contracts, both in and out of the County of Lethbridge and such other factors the County considers relevant including timing of services to be provided.

If a Bidder whose tender is accepted by the County Council refuses or fails within thirty (30) days; after a contract is offered to him for acceptance to execute the terms of the accepted Tender/ Quotation/Proposal the bidder shall be liable to the County of Lethbridge, for the amount of not less than ten percent (10%) of the accepted tender price.

Bids must be mailed/delivered to: **Robert Snowdon**
 Supervisor of Fleet Services
 County of Lethbridge
 905-4th Ave. South
 Lethbridge, Alberta
 T1J 4E4

Bids must be placed in a sealed envelope marked: **CONFIDENTIAL - 4X4 3/4 Ton Long Box Pickup(s), Item #C-04/10** and received as above specified on or before 2:00 p.m. local Lethbridge time, Monday February 22, 2010 to be accepted. A public opening will be held, at that time, in the Council Chambers at 905- 4th Ave South Lethbridge.

SPECIFICATION INFORMATION SHEET

**ITEM #C-04/10
4X4 3/4 Ton Long Box Pickup(s)**

1. Supplier _____
2. Manufacturer _____
3. Year and Model _____
4. Engine Type _____
5. Liter Displacement _____ H.P. @ R.P.M. _____
6. Wheel Base _____
7. Body Length _____
8. Tire Size _____

Warranty: Each bidder shall state, in writing, accompanying his/her Tender the terms and conditions of any warranty which is offered on the unit to be supplied. The supplier shall be responsible for the honoring of all warranties so stated regardless of what, if any, other parties may be involved.

Maintenance Schedule: Each bidder shall state, in writing, the manufacturer's recommended schedule of routine maintenance for the unit to be supplied, i.e., oil & lube, etc.

Manufacturer's Factory Rating Fuel Economy.

Evaluation Criteria:

- **Compliance with Specifications**
- **Life cycle costs include:**
 - ❖ **Bid price**
 - ❖ **Scheduled Maintenance Cost - We will follow your stated service frequency, and attach our costs to arrive at an estimated scheduled maintenance cost for 5 years.**
 - ❖ **Fuel cost - We will multiply this rating, for gasoline and with the estimated use of 160,000 kms for 5 years x current price per liter.**
 - ❖ **Residual value - The County of Lethbridge will be using the Royal Bank Buy Back Residual Value Handbook 2009, and the Car Dealers Residual Buy-Back Books, to obtain the projected residual value, for "average condition", at the end of 5 years for the unit bid on.**
- **Warranty**
- **Delivery Date**

Life cycle costs will be the "Total Bid Price" less the "Residual Value" plus the total 5-year fuel cost and the scheduled maintenance cost.

PICK-UP TRUCK LIFE CYCLE COST GASOLINE EVALUATION	
T	Total Bid Price
+	Plus 5 Years Estimated Fuel Cost
+	Plus 5 Years Estimated Service Cost
-	Residual Value
=	Equals 5 years Life Cycle Cost

MAINTENANCE AND OPERATIONAL COSTS

Residual Value 5 Year _____

Fuel Liters per 100 km _____

Filters

Fuel Filter part # _____ cost _____

Oil Filter part # _____ cost _____

Air Filter part # _____ cost _____

Cab Air Filter part # _____ cost _____

Transmission part # _____ cost _____

Other _____ part # _____ cost _____

Other _____ part # _____ cost _____

Misc.

Spark plugs part # _____ cost _____

Other _____ part # _____ cost _____

Other _____ part # _____ cost _____

Fluids Capacities

Engine oil ltrs _____

Transmission ltrs _____

Differential Front ltrs _____

Differential Rear ltrs _____

Coolant system ltrs _____

Change Intervals

Engine oil _____

Transmission _____

Differential(s) _____

Coolant _____

Spark plugs _____

Fuel Filter _____

ITEM #C-04/10**4X4 3/4 TON PICKUP REGULAR CAB LONG BOX**

The following specifications are the minimum specifications acceptable by the County of Lethbridge. Specifications may exceed these specifications. If they do, please note in the deviation column. Should your tendered vehicle have additional features that are not in the specifications, please list them at the end of these specifications so as the tender can be fairly evaluated.

**** Deviations not accepted**

DESCRIPTION	MEETS (YES)	SPECS (NO)	DEVIATIONS (IF ANY)
POWER TRAIN			
**1. Engine minimum 223 kW (300 HP) V8 only.			
**2. Engine minimum 494N.m (365 lb-ft torque).			
3. Gasoline engine.			
4. Heavy duty automatic transmission with cooler for trailer towing.			
5. Block heater.			
6. Power steering.			
7. Long life antifreeze rated at -40C.			
8. The radiator is to provide cooling for the engine with temperatures ranging from -40c to +40c.			
**9. Power disc brakes 4 wheel ABS.			
**10. Minimum 95 amp alternator.			
11. Minimum battery size 730 CCA.			
12. Limited slip differential on rear.			
13. Auto locking hubs on front.			
14. Shift on the fly transfer case.			
15. Transfer case skid plate.			
16. 125 liter fuel tank minimum preferred.			
17. Disc brakes to have shields for use on gravel roads.			
SUSPENSION AND BODY			
18. Approximate box length 2.4 meters (8ft).			
19. Minimum inside box width 1245 mm, between wheel housings.			
**20. Minimum payload capacity 1247kg (2750 lbs.).			
21. Trailer towing package with class IV hitch receiver.			
22. Rear step bumper.			

DESCRIPTION	MEETS (YES)	SPECS (NO)	DEVIATIONS (IF ANY)
SUSPENSION AND BODY (con't)			
23. 17" all season radial tires preferred.			
24. Spare to be mounted underbody and be the same style of tire and rim as the rest on truck.			
25. Outside dual heated mirrors 6"x9"(min) folding trailer towing mirrors.			
26. Paint to be Bright White.			
27. Winter front with bug screen.			
28. Corrosion resistance package to prevent rust.			
INTERIOR			
29. 12 volt power source.			
30. Intermittent wipers.			
31. Cloth seats with lumbar support, grey preferable color.			
32. Seats covers for seat.			
33. Rubber floor mats.			
34. AM/FM/CD radio.			
35. Tilting steering wheel.			
36. Cruise control.			
37. Interior dome light.			
38. Air conditioning.			
39. Two inside sun visors.			
40. Seat to be double split back with folding center section that has storage space.			
41. High output or heavy duty heater.			
42. Built in electric trailer brakes.			
43. Front passenger assist handle.			
44. Adjustable fold out dash coffee cup holders.			
45. Tinted windshield and windows.			
46. Storage bins behind seat preferred.			
MISCELLANEOUS			
47. Engine hour meter.			
48. Front and rear mud flaps.			
49. Front tow hooks.			
50. Bright grille or painted body colour.			
51. Cargo light.			
52. Spray in box liner, over edge of box.			

DESCRIPTION	MEETS (YES)	SPECS (NO)	DEVIATIONS (IF ANY)
MISCELLANEOUS (con't)			
52. One (1) operators manual, one (1) operators safety manual, one (1) parts manual, one (1) service manual, and one (1) wiring schematic. Add engine and transmission parts and service manuals if they are not included in the truck manuals. CD will be an acceptable substitute for the above manuals.			
53. Order line sheet on unit.			
54. Basic warranty 3yr 60,000km with 5 years 160,000 km power train warranty with 0 deductible. Warranty is to be the responsibility of the vendor and or manufacturer.			
55. A copy of the Warranty Statement, including all conditions and limitations, is to be included in tender.			
56. All vehicles and their components must comply with all safety standards applicable under the Government of Canada Motor Vehicle Safety Act and Regulations, applicable on the date of manufacture. Unit must have the National Safety Mark affixed to the vehicles. Vehicles without this mark will not be accepted.			
57. All vehicles must be fully serviced prior to delivery. All faults in materials and workmanship are to be repaired during the predelivery inspection.			
58. Vendor must show option numbers of all options on which they are quoting, as well as deviations from these specifications, or the vehicle manufacturer's standard engineering practice.			
59. State delivery date. When scheduled deliveries are not met, or when extended delays in manufacturing are being encountered, this may be considered sufficient cause to cancel this purchase order.			
60. Before the final award of the tender the user department will have an opportunity to inspect tendered item to ensure it will be adequate to perform tasks required of the unit.			